

Appln No. 10/091,806
Amdt date December 9, 2005
Reply to Office action of August 12, 2005

Amendments to the Specification:

Please replace the paragraph beginning on page 2, line 7 with the following rewritten paragraph:

To adapt to the needs of the majority of the users of office furniture the purveyors of these products must develop the means and systems to serve the largest and most rapidly growing part of the market for office furniture. These consumers of office furniture products, who have probably acquired their office furniture in the past from mass-marketers of ~~low-quality~~, mass-produced furniture such as IKEA™, often have no knowledge of the availability of superior furniture. Even if they have investigated acquiring high-quality, BIFMA-approved furniture the traditional office furniture business model responds to a potential small order with substantially higher "list" prices and unacceptably long sales, order-entry and fulfillment cycles (12-16 weeks) completely unacceptable to these customers.